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## 2020 EDITORIAL CALENDAR

ISSUE	SPACE RESERVATION	MATERIAL Due	MARKETING BONUSES	
JANUARY/FEBRUARY				
2020 Annual Glass & Metal Forecast	January 6	January 13	BOGO – buy one ad get a second ad of the same size for free or upgrade to the larger size	
Special Coverage: Annual Float Plant Update				
MARCH				
Annual Top Glass Fabricators Report	January 27	February 5	Bonus distribution at BEC Conference, March 1-3, Nashville	
Special Coverage: Interior Glass			Free copy of the Top Fabricators report	
APRIL	l	L		
Annual Architects' Issue	February 27	March 11	Bonus distribution at AIA, May 14-16, Los Angeles and Glass TEXPO, May 1-2, San Antonio	
Special Coverage: Next Generation Design and Performance for the Building Envelope			Exclusive for AIA Exhibitors: "See Our Ad" sticker on front cover of 20 copies to distribute from your booth	
			Bonus mailing to 5,000 architects	
MAY				
Protective Glazing • Fire-rated, security, impact,	March 25	April 8	Product video on GlassMagazine.com with Twitter boost	
bullet-resistant, bomb-blast, RF shielding			Bonus distribution at Glass + Metals Symposium, Tampa	
Special Coverage: Decorative Glass				
JUNE				
Annual Top 50 Glaziers	April 27	May 6	Exclusive distribution at NGA Fall Conference	
Special Coverage: U.S. glazier market statistics, trends and project features			Free copy of the Top 50 Glaziers report	

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JULY				
The Annual SourceBook The industry's most complete directory and reference Also includes: Industry Association & Organization Guide	June 2	June 9	<ul> <li>Advertising packages with enhanced print and digital listing options</li> <li>Bonus distribution at industry events throughout the year</li> </ul>	
AUGUST				
The GlassBuild America Issue Special coverage: Exclusive look at the can't-miss event + exhibitor product preview, from the official publication of the show	June 22	July 2	<ul> <li>Exclusive distribution at GlassBuild America, Sept. 15-17, Las Vegas</li> <li>Show Catalog combo rate</li> </ul>	
SEPTEMBER		l		
The Innovation Issue Special Coverage: 2020 glasstec and Glass Magazine Awards	July 24	August 6	<ul> <li>Exclusive distribution at GlassBuild America, Sept. 15-17, Las Vegas</li> <li>Bonus distribution at glasstec 2020, Oct. 20-23, Dusseldorf</li> </ul>	
OCTOBER				
Top Equipment & Software Trends Special Coverage: Safety and Training	August 24	September 3	Product video on GlassMagazine.com with Twitter boost     Bonus distribution at Win-Door	
NOVEMBER				
Annual Top Metal Companies Special Coverage: Hardware	September 28	October 9	Inclusion in metals product section on GlassMagazine.     com     Free copy of the Top Metal Companies Report	
DECEMBER				
Glass Handling Equipment Special Coverage: Trucks	October 26	November 6	Product video on GlassMagazine.com with Twitter boost	

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